

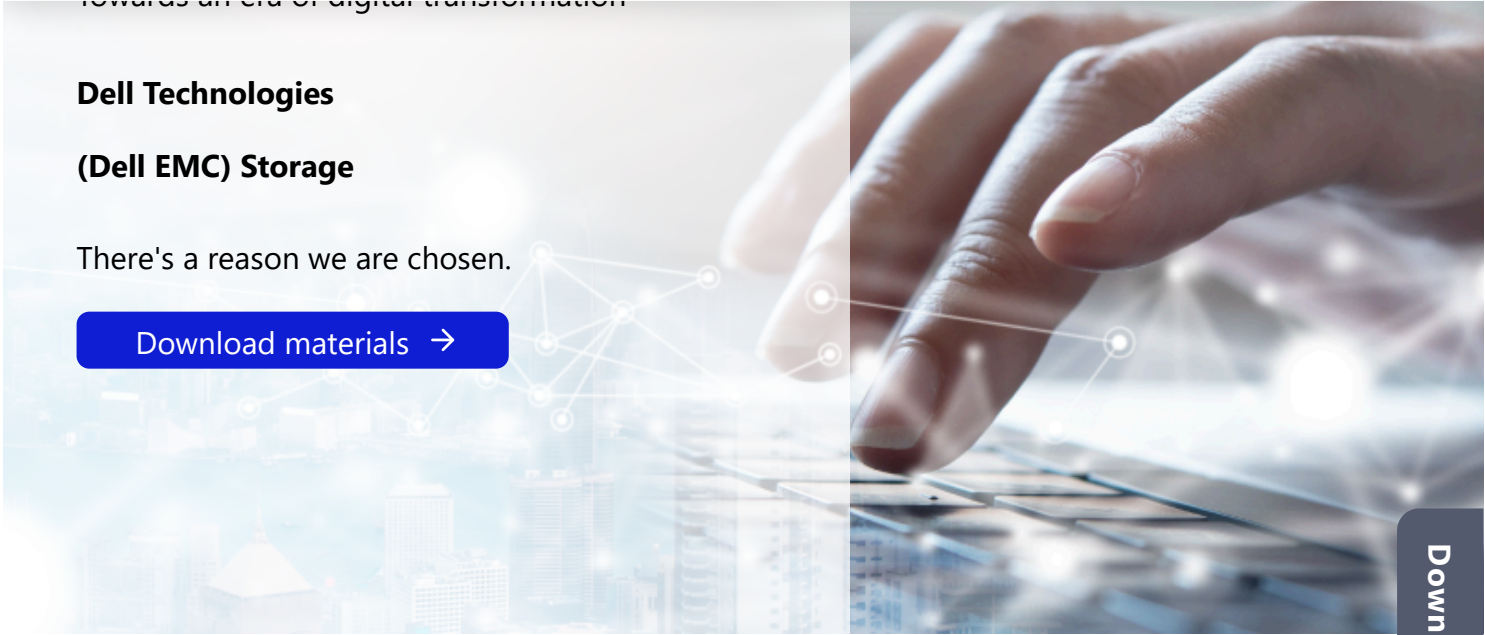


Towards an era of digital transformation

Dell Technologies (Dell EMC) Storage

There's a reason we are chosen.

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NEC and Dell Technologies (Dell EMC) have built a strong partnership over many years. Together, we help our customers achieve their IT and digital transformation.

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From collection to storage and analysis, how can we resolve the challenges of utilizing large-scale data in the digital transformation era? >

The power of high-end storage "PowerMax" that provides the optimal infrastructure for the DX era >

How can we eliminate the "system silos" that hinder data analysis? >

Three reasons to choose NEC

1. Over 25 years of experience and a wealth of experience



NEC has been handling Dell EMC storage products for over 25 years. The company has a strong track record of implementation, primarily in mission-critical fields, with a cumulative total of over 2,000 units sold and over 1,000 units maintained by its own maintenance team. NEC has earned high praise from Dell Technologies, having achieved Global Titanium, the highest ranking among Dell partners, and received numerous awards from Dell Technologies. For 12 consecutive years from 2007, the first year of the partnership, to 2019, in

recognition of its track record and responsiveness.

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2. A comprehensive system to support customers from consideration to implementation and maintenance

NEC is able to provide end-to-end support, from the proposal stage to storage construction services and post-implementation maintenance support, with Dell-certified personnel providing end-to-end support. NEC's strength lies in its ability to provide high-quality, 24/7 maintenance support anywhere in Japan, with customer engineers at 370* maintenance service locations nationwide. *As of March 2020

Consistent service system

3. High technical capabilities that can meet various business needs

Our advanced technical capabilities enable us to provide in-house maintenance support.

We thoroughly verify and maintain storage products covered by our in-house maintenance program, and we develop and maintain them to deliver optimal solutions for business success.

NEC is the only partner capable of providing in-house maintenance for Dell EMC's high-end storage, PowerMax, in Japan. Our many years of experience in handling NEC's high-end products, which began with the

Symmetrix series, and our advanced technical capabilities have been highly praised by Dell Technologies. In particular, we participate in beta testing of Dell EMC products currently in development, and NEC has made unique improvement proposals that take the Japanese market and users into consideration.

NEC's storage verification activities

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