

BRIAN P. BLACK, DDS

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909.496.1009

19218 Sandvik PI NE
Poulsbo, WA 98370

SUMMARY

Successful U.S Air Force veteran, general dentist, patented inventor and entrepreneur with over 25 years of clinical experience in varied practice environments. Excellent leadership ability supervising students and faculty in world class university dental clinic, inventing and developing intra-oral isolation device from concept to production and worldwide sales, and driving solo startup practice to over \$1,000,000 in collections within four years.

PROFESSIONAL EXPERIENCE

Port Gamble S'Klallam Tribe - Lead Dentist

Kingston, WA, July 2021 - Present

Duties: Provide general dental care to adults and juveniles; supervise front and back office staff and scheduling; manage electronic patient records and equipment maintenance; diagnose and prepare comprehensive treatment plans for new and continuing care patients.

Accomplishments: Successful launch of newly constructed dental clinic within an integrated community health clinic; secured ARCORA Foundation grant for \$140,000 to fund new technology which improved access and quality of care for Native American and Alaskan Native patients; clinical preceptor for newly established dental therapy program creating successful pathway for trainee CHAP certification; received Kloomachin Customer Service Award.

Desert Pearl Dentistry - Owner Dentist

Rancho Mirage, CA, August 2012 - December 2021

Duties: Provide general dental care to adults and juveniles; supervise front and back office staff and scheduling; develop and implement creative advertising; manage electronic patient records and equipment maintenance; diagnose and prepare comprehensive treatment plans for new and continuing care patients.

Accomplishments: Successful launch of a solo startup dental practice using systems and strategic scheduling with annual collections of \$1M by third full year of operation and exceeding \$1.4M by year five.

Hospitality Dental Group - Associate Dentist

Palm Desert, CA, September 2009 - July 2012

Duties: Provide general dental care to adults and juveniles; supervise dental hygienists and assistants; diagnose and prepare comprehensive treatment plans for new and continuing care patients.

Accomplishments: Improved practice collections by 65% within two years by implementing strategic scheduling, systematic back office tray setups and turnaround, making Palm Desert office profitable.

Edge Medical Technologies - Founder & CEO

Redlands, CA, December 2007 - July 2010

Duties: Invent, prototype, and develop intellectual property for intra-oral isolation device; secure U.S. and foreign patent protection; design corporate and product logos; secure trademark registrations; communicate with engineers and manufacturers; oversee manufacture of tooling and production; prepare marketing materials; identify channels for product distribution; design sales booths and materials for regional trade shows; raise \$550,000 in capital investment.

Accomplishments: Achieved \$50,000 in sales during product launch at CDA Convention in May 2009. Sales exceeded company projections by 25%. Licensed patent to Zirc Dental Company, which now sells and distributes patented intra-oral isolation device (Mr. Thirsty®) in national and international markets.

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PROFESSIONAL EXPERIENCE

Loma Linda University - Associate Professor & Director, Division of Clinical Dentistry

Loma Linda, CA, June 2003 - September 2008

Duties: Create didactic course schedules and syllabi; design course assessments including online references, quizzes, and interactive problem-based learning; mentor student research projects; prepare and present clinical topics to students, professional organizations, and civic groups; monitor student progress in clinical care; create and maintain daily schedules for student groups and faculty supervision in pre-doctoral clinic; interview, hire, and supervise auxiliary faculty; implement and coordinate training for students and faculty on clinic practice management software; provide comprehensive dental care in faculty dental office.

Accomplishments: Improved clinical care standards by implementing electronic health records (EHR). Trained over 400 students and faculty on EHR. Increased clinical productivity and collections by implementing electronic communication between students, patients, and financial office. Improved student on-time graduation rates by 25% by establishing additional clinic periods.

Edwards Air Force Base - Staff Dentist

Edwards, CA, August 2001 - June 2003

Duties: Provide general dental care to military personnel; supervise military and civilian dental hygienists and assistants; diagnose and prepare comprehensive treatment plans for new and continuing care patients; Officer in Charge (OIC) of dental forensics team, staff continuing education, dental library, and dental records audits.

Accomplishments: Averaged 200 patients/month and produced \$30,000 per month in dental treatment which was 90% higher than USAF average. Clinical skill led to 52% drop in Class 2 patients making more active duty patients mobility ready. Received 6.61/7 rating on DoD satisfaction survey which was higher than DoD and USAF average. Published three oral health articles in *Desert Wings* newspaper.

Sheppard Air Force Base - AEGD Resident

Wichita Falls, TX, July 2000 - August 2001

Duties: Advance education and experience in general dentistry through one year residency during active duty; comprehensive treatment planning for medically compromised patients; provide treatment in all aspects of general dentistry to include operative, fixed and removable prosthodontics, orthodontics, surgical and non-surgical periodontics, non-surgical endodontics, and exodontia; training and certification in IV conscious sedation, nitrous-oxide analgesia, and forensic dental analysis.

Accomplishments: Graduated with outstanding commendations and certification in Nitrous Oxide Analgesia, Conscious IV Sedation, Forensic Dentistry and ACLS. Awarded 3rd Place for Texas Dental Association table clinic, "Periodontitis-Atherosclerosis Syndrome in Geriatric Patients."

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PROFESSIONAL LICENSES & MEMBERSHIPS

Licenses & Certificates

- Washington State Dental License 2020 - Present
- California Dental License; 2000 - 2022
- Drug Enforcement Agency Controlled Substance Registration; 2003 - present
- Healthcare Provider Basic Life Support - AED/CPR; 1996 - present

Memberships

- American Dental Association (ADA); 1996 - 2024
- California Dental Association (CDA); 2004 - 2024
- Tri-County Dental Society (TCDS); 2004 - 2024
- Academy of General Dentistry (AGD); 2000 - 2010
- World Congress of Minimally Invasive Dentistry (WCMID); 2004 - 2010

Board of Directors

- Oak Valley College; 2019 - 2022
- Loma Linda University School of Dentistry Alumni Association; 2004 - 2007
- World Congress of Minimally Invasive Dentistry; 2007 - 2010

Board of Advisors

- California Dental Association Foundation; 2009 - 2010

EDUCATION & AWARDS

Port Gamble S'Klallam Tribe Kloomachin Customer Service Award; December 2024

World Congress of Minimally Invasive Dentistry Inventor Award; August 2009

World Congress of Minimally Invasive Dentistry Academician Award; August 2006

Edwards AFB Outstanding Company Grade Office of the Quarter; June 2002

Sheppard AFB Certificate, Advanced Education in General Dentistry; August 2001

Loma Linda University School of Dentistry Doctor of Dental Surgery; May 2000

- Omicron Kappa Upsilon National Honor Society in Dentistry Award
- LLUSD Academic Excellence Gold Award
- LLUSD Senior Student Award
- The Pierre Fauchard Academic Achievement Award
- American College of Dentists, Southern California Section Award
- American Academy of Oral and Maxillofacial Pathology Dental Student Award
- California Dental Association Award

University of Redlands Basic Teaching Credential; May 1993

- Secondary Education, Science

University of California, Riverside, Bachelor of Science in Biology; June 1992

- Riverside Scholars Award
- G.W. Singletary Scholar

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COMMUNITY SERVICE & SUPPORT

Cornerstone Covenant Church - Member & Volunteer

Palm Desert, CA August 2013 - December 2021

- Give weekly public announcements to congregation during church services from 2014-2021.
- Administrate and lead men's group activities including annual summer lake trip from 2015-2021.
- Participate in Spanish ministry and missions to Ensenada Mexico in 2018 and 2019.
- Provide financial and material support to over 50 orphans and children from 2018-2021.

Ja'Mobility - Team Member

Redlands, CA August 2014 - 2018

- Raise funds through Free Wheelchair Mission to ship and distribute wheelchairs throughout Jamaica.
- Travel with and participate with Ja'Mobility team of 12 U.S. and international volunteers.
- Assemble wheelchairs and establish relationships with disabled persons in need of mobility in Jamaica.
- Participated in annual trips distributing over 2,500 wheelchairs through island partnerships.

Non-Profit & Charitable Organizations - Financial Supporter

- Wounded Warrior Project; December 2018 - 2022
- Gary Sinise Foundation; December 2018 - 2022
- Fisher House Foundation; December 2018 - 2022
- Operation Gratitude; December 2018 - 2022
- Omaha Christian Academy - January 2018 - 2022
- Oak Valley College - April 2016 - 2021

LifeHouse Theater - Ensemble Performer

Redlands, CA

- Sir John Middleton; *Sense and Sensibility*; April-May 2012
- Old Judge; *The Hunchback of Notre Dame*; June-July 2007

Heartland Players - Ensemble Performer

Yucaipa, CA

- Harry McAfee; *Bye Bye Birdie*; October 2006

California Dental Association *Stages in Dentistry* - Campaign Model

- Photographed and published for "Starting: Practicing for 6-10 Years"; May 2006