

UNITED STATES PATENT AND TRADEMARK OFFICE

BEFORE THE PATENT TRIAL AND APPEAL BOARD

STRAUMANN USA, LLC,
Petitioner,

v.

SMART DENTURE CONVERSIONS, LLC,
Patent Owner.

PGR2025-00054
Patent 12,156,781

DECLARATION OF DR. BRANDON KOFFORD

January 5, 2026

I, Dr. Brandon Kofford, hereby declare:

1. I am over 18 years of age and am fully competent to give this declaration based upon my personal knowledge and recollection of the matters stated herein. All statements made herein of my own knowledge are true and all statements made on information and belief are true.

2. I submit this declaration in support of Patent Owner's Responses to Petitioner's Objections to Evidence Pursuant to 37 C.F.R. § 42.64(b)(1) in this post-grant review proceeding (PGR2025-00054) of U.S. Patent No. 12,156,781.

3. I am a co-inventor of U.S. Patent No. 12,156,781 and the Vice President of Product Development at Patent Owner Smart Denture Conversions, LLC. I am personally familiar with the invention, marketing, and sale of Patent Owner's products as well as the technology claimed in the '781 patent.

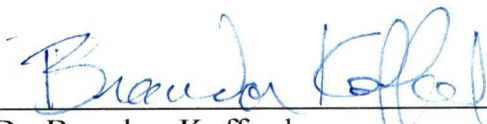
4. **Exhibit 2011** is a true and accurate copy of Patent Owner's *Technique Manual* for its Separable Fastener products and is publicly available through Patent Owner's website at <https://smartonx.com/sdc-technique-manual>. I personally helped develop this *Technique Manual*; the statements and illustrations therein are based on my own knowledge and expertise in dentistry and prosthodontics. Patent Owner created Exhibit 2011 to show the simplicity of the Smart Denture Conversion technique and as a guide to practitioners using Patent Owner's products in medical procedures. Preparing Exhibit 2011 and previous versions of

this document is a regular practice in Patent Owner's business activities; Exhibit 2011 was made and kept in the ordinary course of that business.

5. Petitioner's Exhibit 1016 is substantively similar to Patent Owner's Exhibit 2011. Exhibit 1016 appears to be a document titled *Technique Guide* that Patent Owner and ZimVie created together for ZimVie's distribution and sales of Patent Owner's products. I personally helped develop this *Technique Guide*; the statement and illustrations therein are based on my own knowledge and expertise in dentistry and prosthodontics.

I declare under penalty of perjury that the foregoing is true and correct. These statements are made with the knowledge that willful false statements and the like are punishable by fine or imprisonment, or both, under 18 U.S.C. § 1001.

Executed on January 5, 2016 at Apex, North Carolina.



Dr. Brandon Kofford