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## Management Team

### Staffan Truvé, CEO and President

Staffan Truvé is co-founder, CEO and President for Gatespace. Staffan has 15 years of experience in high-tech startups and serves on the board of several companies. He also acts as a technical/business advisor to startups, venture capital funds, universities and government agencies and is currently Vice President of Marketing and a board member of OSGi. In 1994 he co-founded Carlstedt Research and Technology, Sweden's most competent research and development organization in the areas of computer science and computer engineering. In 1996, as a result of commercialization within CR&T; of university results, he co-founded Spotfire AB, which is now a leading provider of analysis software for the pharmaceutical industry.

Ph.D., Chalmers University of Technology, 1992  
B.BA., Göteborg University, 1988  
Fulbright Scholar, Massachusetts Institute of Technology, 1985-86  
M.Sc., Chalmers University of Technology, 1984.

### Ulf Corné, President, Gatespace Inc., USA

Ulf Corné brings to Gatespace 20 years of solid business experience as a venture capital investor and CEO in several software and IT consulting companies. Prior to joining Gatespace, Ulf was a partner in a venture capital fund, as well as heading the venture arm of a Swedish Pension Fund with \$2 billion under management. Ulf has served on six venture capital limited partnership committees, and has held a number of board positions for both Swedish and American high-tech startup companies, venture capital funds and advisory boards. Having extensive experience of the American high-tech field and possessing a keen understanding of the American market and venture capital system, Ulf has been a driving force in starting the Swedish venture capital industry.

M.Sc., Chalmers University of Technology.

### Ulf Claesson, Chief Operating Officer, Gatespace Inc., USA

Ulf has over 20 years of international industry experience as a senior executive and corporate officer managing sales and marketing organizations and as an investor with a history of establishing and building sustainable businesses. Prior to joining Gatespace, Ulf established IBM's OEM business channel in Continental Europe, increasing it from virtually zero to a \$200M revenue stream in a short period of time. He initiated IBM's very first large-scale web-based B2B e-commerce application, the IBMEdge, which is currently one of the largest in the industry, processing orders for more than \$3B in 1999. Ulf has also laid the foundation for new organizations and business units in VC funded ventures (Managemark, 2Bridge, BMS and others) throughout the Americas, Europe and the emerging markets of Asia.

M.Sc., Chalmers University of Technology.

### Björn Johansson, Vice President Development

Björn has over 15 years of experience in management and development of software and hardware for mobile data networks. He has extensive experience as a project manager and development manager. Prior to Gatespace, Björn worked within Ericsson Mobile Data Design AB and for the past five years has been heavily involved in the activities between Ericsson and CR&T.; Björn is an expert in building technical development teams, along with organizing and defining the technical content of products.

M.Sc., Chalmers University of Technology, 1986

**Jonny Dahlberg, Vice President Sales and Strategic Business Development.**

Jonny Dahlberg has more than 15 years of engineering and sales/marketing experience with high-tech companies. He has particular experience in strategic planning, as well as building and managing successful organizations and growing business with profitability. Prior to joining Gatespace, he held various manager positions within Ericsson. For the past 4 years he has been part of the Ericsson MINI-LINK management team, achieving annual sales growth of 40%. Jonny also pioneered and managed the Ericsson PDC speech coder design department. He started his first IT company in conjunction with his university studies.

M.Sc., Chalmers University of Technology

**D.R. Koski, Vice President of Business Development, Gatespace Inc., USA**

D.R. brings more than 19 years of sales, marketing and business development experience in the technology industry. Prior to joining Gatespace, he held various business development roles in his seven years with Prodigy Services Company, one of the first Internet Service Providers. He has also held senior sales management roles at Global Village Communication, Aztech Labs, and Netscape Communications Corporation. Most recently, he was the Director of Sales at Managemark, a producer of business-to-business Web applications for corporations and next generation e-business portals. In this capacity, he managed the direct and indirect sales teams that created North America's fastest growing Internet Business Service Provider.

**Ann-Jeanet Jörgensen, Finance Manager/Controller**

Ann-Jeanet has 10 years of finance and accounting experience with a variety of companies. Prior to joining Gatespace, she was the accounting manager for MTV Production AB, a \$30 million television production company, along with holding responsibility for salary and personnel administration. In addition, she has held various accounting manager positions with MTV Production subsidiaries and other television production companies.

B.Sc. in Law, University of Stockholm

**Michael Svenstam, Director of Product Management and Professional Consultant Services**

Michael has over 15 years experience in management and system development for high-tech companies. Prior to joining Gatespace, his role in the creation of new products at Nohau Elektronik led the company to be one of the leading suppliers of development tools worldwide. Michael has worked with Ericsson in various management positions and levels of technical advancement in the area of mobile data networks. Most recently, he was a regional director at Consafe Infotech AB and played a key role in creating one of Scandinavia's leading technical expert consultants companies in mobile information solutions and communication products.

M.Sc.EE., Lund Institute of Technology, 1985

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